

## Outcome of General Election 2019

**Beginning of a virtual cycle of policy implementation, increase in public and private investment, job growth, productivity, investment and consumption!**

**Our Ideas and Top Picks**

## **2019 General election outcome; a clear mandate for a long term stability and growth in India**

For the past 18 month India has seen several hiccups to growth and uncertainty. From unprecedented increase in oil prices, sharp depreciation of INR/USD, fall of the Central Government's positioning in some key states, uncertainty of continuity of the NDA in the second term and a host of other issues bogged down market sentiments.

A thumping victory for the BJP Government in the 2019 General election with 303 seats on its own and 353 together with the NDA is likely to boost overall sentiments in the country. Fast policy economic policy decisions and reforms, implementation of projects, transmission of earlier reforms is likely to boost employment, productivity and growth in the country. We are likely to see the beginning of a new virtuous cycle of improved sentiments, increase in private and public capex, job growth, productivity, savings and consumption.

We believe a broad-based rally in the stock market is likely for the next 2-3 years and most of the measures undertaken by the NDA Government in the past 5 years was that of building the foundations for a long term growth through the cleansing exercise, implementation of key policies like GST and others, and a host of other measures announced in their latest manifesto is likely boost stock market returns.

We highlight the key measures announced by the Government in their latest manifesto and a brief of their earlier manifesto which gives an idea of the work to be done and opportunities that is likely to be created across sectors.

**We recommend investors to invest in the list of stocks which 1) are under our coverage/we are positive and are expected to deliver 25-30% return over 1 year. 2) list of thematic stocks especially in the PSU space which we think are beaten down and offer 25-30% upside with a 6-9 months perspective.**

## 1) Stocks Under our Coverage/ We are positive to deliver 25-30% return in 1 year

### Ashok Leyland Ltd

CMP: INR87

Market Cap (INR Cr.):  
INR26067

Face Value (INR) : INR1

TTM P/E (x): 14.81

#### Investment Rationale

**Focus on building non-cyclical business:** AL is scaling up its non-truck businesses to mitigate the impact of business cyclicality and earnings volatility. These businesses include spare parts, exports, LCV, defence and power solutions. Currently these businesses contribute approximately 12% of the standalone revenue and the target is to increase this to 50% going forward. AL has launched 'Service Mandi' app in Aug 17 to improve the after sales service business and generated revenue of INR100 crore in FY18 and expect this revenue can go up to INR500 crore in FY19.

**Leadership in high tonnage segment:** AL has 50% market share in the high tonnage segment whereas it has 32% market share in the overall M&HCV segment. The growth in the high tonnage segment is outpacing the whole CV industry mainly due to the implementation of GST. On the other hand, pick up in mining activity is also aiding to the demand. Over FY12-18, HCV (>26 ton) segment grew at a CAGR of 20% whereas MCV segment reported a de growth of 2% and currently HCV contributes 25% of the M&HCV segment.

#### Financial Performance at a glance (Consolidated)

| Particulars (INR Cr.) | FY18A         | FY19E         | FY20E         | FY21E         |
|-----------------------|---------------|---------------|---------------|---------------|
| <b>Net Sales</b>      | <b>26,248</b> | <b>31,913</b> | <b>37,854</b> | <b>39,628</b> |
| Growth (%)            | 30.2%         | 21.6%         | 18.6%         | 4.7%          |
| <b>Gross Profit</b>   | <b>7,627</b>  | <b>9,530</b>  | <b>11,443</b> | <b>11,764</b> |
| Gross Profit Margin   | 29.1%         | 29.9%         | 30.2%         | 29.7%         |
| <b>EBITDA (ex OI)</b> | <b>2,739</b>  | <b>3,157</b>  | <b>3,979</b>  | <b>3,885</b>  |
| EBITDA Margin         | 10.4%         | 9.9%          | 10.5%         | 9.8%          |
| <b>Net Profit</b>     | <b>1,562</b>  | <b>1,890</b>  | <b>2,430</b>  | <b>2,348</b>  |
| Net Profit Margin     | 6.0%          | 5.9%          | 6.4%          | 5.9%          |
| EPS                   | 5.34          | 6.46          | 8.30          | 8.02          |
| BVPS                  | 24.48         | 28.06         | 32.21         | 36.22         |
| P/E (x)               | 19.5          | 16.1          | 12.5          | 13.0          |
| P/BV (x)              | 4.2           | 3.7           | 3.2           | 2.9           |
| EV/EBITDA (x)         | 10.9          | 9.8           | 7.9           | 8.0           |
| ROAE (%)              | 23.5%         | 24.6%         | 27.6%         | 23.4%         |
| ROACE (%)             | 20.8%         | 21.6%         | 23.9%         | 20.4%         |

### Engineers India Ltd

CMP: INR113

Market Cap (INR Cr.):  
INR7304

Face Value (INR) : 5

TTM P/E (x) : 19.77

#### Investment Rationale

**PSU Giants to pump around INR1 lac crore for Capex plans:** Indian Oil has lined up INR 22,000 crore capex plan for the current fiscal year. HPCL has plans to invest INR 75000 crore over five years to expand refining capacity, pipelines and LNG terminal. Considering the huge capex plans for upcoming two years, we believe Engineers India Ltd (EIL) will be greatly benefitted. The company's order book stands at INR 7229 crore as on Jun'18 down by 6% YoY. However, we believe the huge capex plans by Oil PSU's to boost order inflow of EIL for the next two years.

**Natural Gas is expected to increase its share to 20% by 2030:** With natural gas share increasing to 20% by 2030, we could expect creation of more energy consumers driving the regional growth. The PCPIRs and Plastic parks would revive the growth potential of per capita consumption of petrochemical products to 15Kg by 2030 from the present consumption of less than 8 kg. Also several number of LNG Regasification projects are being planned on the East Coast of the country.

#### Financial Performance at a glance (Consolidated)

| Engineers India (Consolidated) |              |              |              |              |
|--------------------------------|--------------|--------------|--------------|--------------|
| Particulars (INR Cr.)          | FY18A        | FY19A        | FY20E        | FY21E        |
| <b>Net Sales</b>               | <b>1,824</b> | <b>2,476</b> | <b>2,889</b> | <b>3,349</b> |
| Growth (%)                     | 23.3%        | 35.7%        | 16.7%        | 15.9%        |
| <b>EBITDA (ex OI)</b>          | <b>427</b>   | <b>376</b>   | <b>445</b>   | <b>548</b>   |
| EBITDA Margin                  | 23.4%        | 15.2%        | 15.4%        | 16.4%        |
| <b>Net Profit</b>              | <b>383</b>   | <b>373</b>   | <b>430</b>   | <b>502</b>   |
| Net Profit Margin              | 21.0%        | 15.1%        | 14.9%        | 15.0%        |
| EPS                            | 6.07         | 5.85         | 6.76         | 7.82         |
| BVPS                           | 37.05        | 37.15        | 38.30        | 40.66        |
| P/E (x)                        | 19.0         | 19.7         | 17.1         | 14.8         |
| P/BV (x)                       | 3.1          | 3.1          | 3.0          | 2.8          |
| ROAE (%)                       | 14.8%        | 18.3%        | 17.8%        | 20.0%        |

**ITC Ltd**
**CMP: INR299**
**Market Cap (INR Cr.):  
INR353661**
**Face Value (INR) : 1**
**TTM P/E (x) : 28.37**
**Investment Rationale**

**Tax and FDI policies:** Cigarette taxes on a per kg basis of tobacco consumption are 55 times higher than other tobacco products consumed in India. Taxes consume nearly 55% of the revenue earned from tobacco. India falls under the country with the highest tax bracket for the cigarettes. We expect a relaxation of the tax and FDI norms towards cigarettes from the pro-business incumbent government. According to Laffar Curve, if taxes keep on increasing, after a certain point, consumption decreases and substitutes arrive, leading to a fall in the tax revenue. Simply put, the higher the cigarette taxes, the more profit smugglers can make, thus proving that the higher tax rates don't lead to more tax revenue.

**Ban on e-cigarettes:** Vaping products are less expensive than cigarettes in the U.S. However, in India vaping products are relatively more expensive compared to cigarettes. Ban on e-cigarettes by 12 states will affect GPIL's vaping product portfolio. GPIL's vaping product portfolio is insignificant compared to the cigarette products.

**Financial Performance at a glance (Consolidated)**

| ITC (Consolidated)    |               |               |               |               |
|-----------------------|---------------|---------------|---------------|---------------|
| Particulars (INR Cr.) | FY18A         | FY19A         | FY20E         | FY21E         |
| <b>Net Sales</b>      | <b>47,362</b> | <b>47,839</b> | <b>52,867</b> | <b>58,240</b> |
| Growth (%)            | -18.7%        | 1.0%          | 10.5%         | 10.2%         |
| <b>EBITDA (ex OI)</b> | <b>16,482</b> | <b>17,306</b> | <b>20,531</b> | <b>22,879</b> |
| EBITDA Margin         | 34.8%         | 36.2%         | 38.8%         | 39.3%         |
| <b>Net Profit</b>     | <b>11,485</b> | <b>12,592</b> | <b>14,057</b> | <b>15,586</b> |
| Net Profit Margin     | 24.2%         | 26.3%         | 26.6%         | 26.8%         |
| EPS                   | 9.26          | 10.30         | 11.47         | 12.76         |
| BVPS                  | 37.05         | 48.24         | 51.26         | 55.93         |
| P/E (x)               | 31.1          | 28.0          | 25.1          | 22.6          |
| P/BV (x)              | 7.8           | 6.0           | 5.6           | 5.2           |
| ROE (%)               | 24.1%         | 22.6%         | 23.1%         | 23.8%         |

**L&T Ltd**
**CMP: INR1460**
**Market Cap (INR Cr.):  
INR207011**
**Face Value (INR) : 2**
**TTM P/E (x) : 23.25**
**Investment Rationale**

**Strong order inflows drive a robust backlog; bid pipeline of INR9-10 trillion:** Order inflow grew 14.1% YoY to INR565 billion in Q4FY19 on an already high base led by strong overseas order wins in the Hydrocarbon segment. FY19 order inflow grew 15.6% YoY to INR1.8 trillion and order backlog as on March 2019 was INR2.9 trillion, 2.7x FY19 E&C revenue. Bid pipeline for FY20 is robust at INR9-10 trillion mainly from the Infra (~50%), Hydrocarbons (~25%) and Power (Generation and T&D - ~15%) segments.

**Guidance largely on expected lines; focus on ROE improvement to continue:** For FY20 L&T has guided for order inflow growth of 10-12% (~INR2 trillion), revenue growth of 12-15% and YoY flat EBITDA margins (ex-services). While L&T expects its Infrastructure margins to improve on a lower base, the gains in FY19 from asset sales in the realty business are unlikely to recur in FY20, which may keep blended margins flat. L&T continuing to stay away from asset heavy businesses.

**Financial Performance at a glance (Consolidated)**

| Larsen & Toubro (Consolidated) |                 |                 |                 |                 |
|--------------------------------|-----------------|-----------------|-----------------|-----------------|
| Particulars (INR Cr.)          | FY18A           | FY19A           | FY20E           | FY21E           |
| <b>Net Sales</b>               | <b>1,19,862</b> | <b>1,41,007</b> | <b>1,58,000</b> | <b>1,78,300</b> |
| Growth (%)                     | 9.0%            | 17.6%           | 12.1%           | 12.8%           |
| <b>EBITDA (ex OI)</b>          | <b>19,661</b>   | <b>23,710</b>   | <b>18,954</b>   | <b>21,851</b>   |
| EBITDA Margin                  | 16.4%           | 16.8%           | 12.0%           | 12.3%           |
| <b>Net Profit</b>              | <b>8,440</b>    | <b>10,238</b>   | <b>9,983</b>    | <b>11,650</b>   |
| Net Profit Margin              | 7.0%            | 7.3%            | 6.3%            | 6.5%            |
| EPS                            | 52.59           | 63.51           | 71.19           | 83.05           |
| BVPS                           | 394.90          | 493.31          | 499.27          | 557.96          |
| P/E (x)                        | 28.1            | 23.2            | 20.7            | 17.8            |
| P/BV (x)                       | 3.7             | 3.0             | 3.0             | 2.6             |
| ROAE (%)                       | 16.0%           | 15.1%           | 15.1%           | 15.7%           |

**M&M Financial Services Ltd**
**CMP: INR400**
**Market Cap (INR Cr.):  
INR24803**
**Face Value (INR) : 2**
**TTM P/E (x): 13.57**
**P/BV (x): 2.51**
**Investment Rationale**

**Tapping the rural market:** The rural market is largely untapped when it comes to the automobile sector. The Indian Automobile industry seeks to double its sales in the next decade led by the strong rural growth. Growth will also be due to untapped segment like demand from youth, women & growing aspirations.

**Government's rural spending to push growth :** The company has foremost presence in rural & semi urban area of India. The Indian rural market has emerged as an important growth engine in the economy. Several schemes have been announced in the Union Budget of 2018, which will go on to further strengthen the rural economy. Ministries have planned to spend INR14.34 Lakh crore for creation of livelihood in rural areas.

**Financial Performance at a glance (Consolidated)**

| Particulars (INR Cr)              | FY18   | FY19E    | FY20E    | FY21E    |
|-----------------------------------|--------|----------|----------|----------|
| <b>Net Interest Income (NII)</b>  | 4,147  | 4,778    | 5,300    | 6,027    |
| Growth (%)                        | 25%    | 15%      | 11%      | 14%      |
| <b>Total Income</b>               | 7,206  | 8,809    | 9,895    | 10,409   |
| Growth (%)                        | 16%    | 22%      | 12%      | 5%       |
| <b>Provision &amp; Write Offs</b> | 1,227  | 635      | 750      | 1,000    |
| <b>Profit After Tax</b>           | 891.88 | 1,558.00 | 1,709.80 | 1,879.49 |
| Growth (%)                        | 123%   | 75%      | 10%      | 10%      |
| <b>EPS</b>                        | 15.35  | 19.71    | 22.08    | 26.79    |
| <b>BVPS</b>                       | 150.61 | 172.12   | 195.71   | 221.64   |
| <b>P/E (x)</b>                    | 25.93  | 20.20    | 18.02    | 14.86    |
| <b>P/BV (x)</b>                   | 2.6    | 2.3      | 2.0      | 1.8      |
| <b>ROE (%)</b>                    | 10%    | 15%      | 14%      | 14%      |

**Maharashtra Seamless Ltd**
**CMP: INR459**
**Market Cap (INR Cr.):  
INR3020**
**Face Value (INR) : 5**
**TTM P/E (x): 8.16**
**Investment Rationale**

**Major Player in Domestic Water Segment:** The Company is well established in the Seamless and ERW Pipes (smaller diameter requirement) business. The core business for the company is well positioned domestically with ever stronger demand.

**Anti-dumping duties on cheaper Chinese Pipes:** The Government imposed custom duties last year on several grades of steel products mostly imported from China earlier. This has created a huge supply gap of 2-3 lakh tonnes of steel pipes in India, where the company enjoys an upper hand in the Seamless & ERW Pipe business.

**Financial Performance at a glance (Consolidated)**

| Maharashtra Seamless Ltd |               |               |               |               |
|--------------------------|---------------|---------------|---------------|---------------|
| Particulars (INR Cr.)    | FY18A         | FY19A         | FY20E         | FY21E         |
| <b>Net Sales</b>         | <b>2,179</b>  | <b>2,491</b>  | <b>3,606</b>  | <b>5,117</b>  |
| Growth (%)               | 39.0%         | 14.0%         | 44.0%         | 41.0%         |
| <b>EBITDA (ex OI)</b>    | <b>275</b>    | <b>391</b>    | <b>725</b>    | <b>989</b>    |
| EBITDA Margin            | 12.6%         | 15.7%         | 20.1%         | 19.3%         |
| <b>Net Profit</b>        | <b>185</b>    | <b>256</b>    | <b>449</b>    | <b>586</b>    |
| Net Profit Margin        | 8.5%          | 10.3%         | 12.5%         | 11.5%         |
| <b>EPS</b>               | <b>27.62</b>  | <b>38.17</b>  | <b>63.83</b>  | <b>87.50</b>  |
| <b>BVPS</b>              | <b>442.45</b> | <b>475.63</b> | <b>553.00</b> | <b>603.00</b> |
| <b>P/E (x)</b>           | <b>18.0</b>   | <b>13.1</b>   | <b>7.1</b>    | <b>6.2</b>    |
| <b>P/BV (x)</b>          | <b>1.1</b>    | <b>1.1</b>    | <b>0.8</b>    | <b>0.8</b>    |
| <b>ROAE (%)</b>          | <b>6.2%</b>   | <b>8.0%</b>   | <b>11.0%</b>  | <b>13.5%</b>  |

## Praj Industries Ltd

**CMP: INR 131**

**Market Cap (INR Cr.):  
INR2492**

**Face Value (INR) : 2**

**TTM P/E (x): 39.94**

### Investment Rationale

**New Blending policy to spur ethanol demand:** Currently 80% of India's oil demand is met by import. High crude prices and the depreciating rupee resulted in high import bills and inflation. To curb over dependence on crude to some extent, the government has mandated 10% blending rate by FY22 from 4-5%. Currently the actual blending rate practically achieved is at 3-4% and has not seen traction in blending due to unattractive ethanol pricing and low distillery capacity. Although the ethanol story was also earlier present however this time the story is different as the Government has recently hiked the prices of ethanol by around 25%.

**Diversified business & Healthy Financials:** The core businesses of the company i.e. Bio-Energy segment is solely dependent on the Govt. policies; hence any change in policies could impact the earnings of the company directly. To minimize the business risk, Praj had diversified into other business verticals such as Engineering and Hi-Purity Systems. The company on a consolidated level has debt levels of mere INR6.0 crores in FY18, which represents only 0.01x Debt-Equity. Moreover, the company has cash and investments of INR278 crores which could be used for any additional Capex. Hence, a lower risk and healthy Balance Sheet could garner decent valuations for Praj.

### Financial Performance at a glance (Consolidated)

| Particulars (INR Cr.) | FY18A      | FY19A        | FY20E        | FY21E        |
|-----------------------|------------|--------------|--------------|--------------|
| <b>Net Sales</b>      | <b>917</b> | <b>1,141</b> | <b>1,446</b> | <b>1,761</b> |
| Growth (%)            | 0.2%       | 24.5%        | 26.7%        | 21.8%        |
| <b>EBITDA (ex OI)</b> | <b>52</b>  | <b>79</b>    | <b>127</b>   | <b>170</b>   |
| EBITDA Margin         | 5.7%       | 6.9%         | 8.8%         | 9.7%         |
| <b>Net Profit</b>     | <b>40</b>  | <b>68</b>    | <b>97</b>    | <b>131</b>   |
| Net Profit Margin     | 4.4%       | 6.0%         | 6.7%         | 7.4%         |
| EPS                   | 2.16       | 3.69         | 5.29         | 7.15         |
| BVPS                  | 40.12      | 41.18        | 42.67        | 44.67        |
| P/E (x)               | 65.3       | 38.2         | 26.7         | 19.7         |
| P/BV (x)              | 3.5        | 3.4          | 3.3          | 3.2          |
| ROAE (%)              | 5.5%       | 9.2%         | 12.7%        | 16.5%        |
| ROACE (%)             | 5.5%       | 9.2%         | 12.7%        | 16.5%        |

## Thermax Ltd

**CMP: INR961**

**Market Cap (INR Cr.):  
INR11804**

**Face Value (INR) : 2**

**TTM P/E (x): 73.31**

### Investment Rationale

**Revival of Industrial Capex:** For the last many years, industrial capex in India remained subdued which impacted the Indian companies in their weak capital spending. With greater visibility in sectors like Oil & Gas, Cement, Chemicals and Fertilizers, we believe that the Company is likely to get large order inflows going ahead. Government agenda for Advancing Renewable space offers possibilities and opportunities for the businesses of the company. The upcoming smart cities planned across India needs integrated solutions and the company provides a range of products from Compact sewage treatment and water recycling systems to absorption chillers.

**Capacity Expansion - Building New Capacities:** Thermax has invested in 3 additional manufacturing plants. The plant in Indonesia which became operational in July 2017 will be the manufacturing hub for ASEAN region to meet the market demand. The opportunity for Indonesian facility is estimated at USD400mn and aims to get 14-15% of market share in the next 6 years.

### Financial Performance at a glance (Consolidated)

| Thermax (Consolidated) |              |              |              |              |
|------------------------|--------------|--------------|--------------|--------------|
| Particulars (INR Cr.)  | FY18A        | FY19A        | FY20E        | FY21E        |
| <b>Net Sales</b>       | <b>4,486</b> | <b>5,973</b> | <b>6,283</b> | <b>7,078</b> |
| Growth (%)             | -2.3%        | 33.2%        | 5.2%         | 12.7%        |
| <b>EBITDA (ex OI)</b>  | <b>401</b>   | <b>457</b>   | <b>568</b>   | <b>678</b>   |
| EBITDA Margin          | 8.9%         | 7.7%         | 9.0%         | 9.6%         |
| <b>Net Profit</b>      | <b>256</b>   | <b>327</b>   | <b>390</b>   | <b>468</b>   |
| Net Profit Margin      | 5.7%         | 5.5%         | 6.2%         | 6.6%         |
| EPS                    | 20.61        | 28.90        | 33.59        | 40.33        |
| BVPS                   | 241.10       | 252.88       | 279.30       | 306.90       |
| P/E (x)                | 48.0         | 34.2         | 29.4         | 24.5         |
| P/BV (x)               | 4.1          | 3.9          | 3.5          | 3.2          |
| ROAE (%)               | 9.8%         | 11.4%        | 12.6%        | 13.8%        |

## Whirlpool Ltd

**CMP: INR1422**

**Market Cap (INR Cr.):  
INR17686**

**Face Value (INR) : 10**

**TTM P/E (x): 44.85**

### Investment Rationale

**Vision 2020:** Whirlpool of India is aiming to double its revenue to USD1 billion by 2020 on the back of increase in revenue from noncore segments, new product innovations and growing Indian economy. The company is planning to expand its manufacturing capacity in India and to invest INR182 crore in the next two years to enhance its single-door refrigerator manufacturing capacity.

**Change in Demographics:** The increase in urbanization, growing large distinct income groups, growing share of large cities, shift in age groups and an urge for a standard lifestyle are the critical stimuli in the sector. The consumer durable market is also likely to witness a growing demand as the government plans to invest significantly in rural electrification. Refrigerators, Washing machines, ACs, Televisions, Microwave ovens which were once luxury goods have become a necessity, giving the company a major tailwind to grow.

### Financial Performance at a glance (Consolidated)

| Whirlpool of India Ltd (Consolidated) |              |              |              |              |
|---------------------------------------|--------------|--------------|--------------|--------------|
| Particulars (INR Cr.)                 | FY18A        | FY19A        | FY20E        | FY21E        |
| <b>Net Sales</b>                      | <b>4,986</b> | <b>5,516</b> | <b>6,342</b> | <b>7,318</b> |
| Growth (%)                            | 14.4%        | 10.6%        | 15.0%        | 15.4%        |
| <b>EBITDA (ex OI)</b>                 | <b>560</b>   | <b>625</b>   | <b>766</b>   | <b>885</b>   |
| EBITDA Margin                         | 11.2%        | 11.3%        | 12.1%        | 12.1%        |
| <b>Net Profit</b>                     | <b>351</b>   | <b>415</b>   | <b>499</b>   | <b>592</b>   |
| Net Profit Margin                     | 7.0%         | 7.5%         | 7.9%         | 8.1%         |
| EPS                                   | 27.64        | 32.50        | 38.87        | 46.10        |
| BVPS                                  | 4.00         | 4.80         | 5.93         | 7.07         |
| P/E (x)                               | 50.2         | 42.7         | 35.7         | 30.1         |
| P/BV (x)                              | 347.0        | 289.2        | 234.0        | 196.4        |
| ROE (%)                               | 21.4%        | 20.6%        | 20.7%        | 21.0%        |

## 2) Thematic picks which are likely to deliver 20-25% return in 6-9 months

| Company Name                        | CMP  | Market Cap | Sales     | EBITDA   | EBITDAM(%) | PAT      | PATM(%) | TTM EPS | TTM PE | ROE     | ROCE  |
|-------------------------------------|------|------------|-----------|----------|------------|----------|---------|---------|--------|---------|-------|
| ABB India Ltd.*                     | 1437 | 30,289.12  | 6,613.36  | 457.79   | 6.84%      | 254.19   | 3.80%   | 20.2    | 70.74  | *24.11% | 13.42 |
| ACC Ltd.*                           | 1639 | 30758.61   | 14477.47  | 2048.12  | 13.84%     | 1510.30  | 10.20%  | 86.06   | 19.03  | *15.18% | 15.97 |
| Ambuja Cements Ltd.*                | 222  | 44190.53   | 26040.94  | 4010.79  | 15.40%     | 2960.16  | 11.37%  | 11.50   | 19.36  | *13.75% | 14.27 |
| Bajaj Auto Ltd.                     | 3065 | 88770.57   | 29567.25  | 4978.99  | 16.46%     | 4577.85  | 15.13%  | 170.29  | 18.01  | 20.54%  | 29.32 |
| Balmer Lawrie & Company Ltd.#       | 169  | 1926.64    | 1757.64   | 218.79   | 12.45%     | 164.81   | 9.38%   | 14.35   | 11.78  | 11.70%  | 17.12 |
| BEML Ltd. #                         | 936  | 3894.80    | 3298.71   | 252.74   | 7.66%      | 129.68   | 3.93%   | 31.14   | 30.04  | 5.92%   | 8.30  |
| Bharat Dynamics Ltd.#               | 301  | 5,540.59   | 4,318.04  | 668.02   | 14.56%     | 528.15   | 11.51%  | 34.65   | 8.72   | 28.82%  | 25.76 |
| Bharat Electronics Ltd. #           | 102  | 24938.53   | 10153.08  | 2035.21  | 19.41%     | 1407.25  | 13.42%  | 5.88    | 17.42  | 17.87%  | 24.70 |
| Britannia Industries Ltd.           | 2838 | 68233.57   | 10973.46  | 1733.42  | 15.68%     | 1156.43  | 10.46%  | 48.23   | 58.87  | 33.00%  | 47.48 |
| Coal India Ltd. #                   | 244  | 150401.38  | 83106.13  | 9566.29  | 10.96%     | 7019.78  | 8.04%   | 20.66   | 11.81  | 31.65%  | 45.63 |
| Cochin Shipyard Ltd.                | 364  | 4787.41    | 2962.16   | 569.20   | 19.22%     | 477.79   | 16.13%  | 36.35   | 10.01  | 12.17%  | 18.24 |
| Container Corporation Of India Ltd. | 492  | 29977.28   | 6956.06   | 1790.76  | 25.74%     | 1174.57  | 16.89%  | 20.10   | 24.48  | 11.14%  | 14.98 |
| Dredging Corporation Of India Ltd.# | 376  | 1,048.18   | 591.87    | 134.94   | 22.80%     | 17.15    | 2.90%   | -17.64  | 0      | 6.12%   | 1.12  |
| Hindustan Aeronautics Ltd. #        | 668  | 22113.05   | 18624.27  | 3502.23  | 18.80%     | 2059.37  | 11.06%  | 62.01   | 10.66  | 16.73%  | 25.04 |
| JK Lakshmi Cement Ltd.              | 362  | 4279.07    | 4316.31   | 453.61   | 10.51%     | 40.66    | 0.94%   | 4.36    | 83.43  | 3.06%   | 7.34  |
| Jubilant FoodWorks Ltd.             | 1294 | 17093.95   | 3563.15   | 599.76   | 16.83%     | 317.98   | 8.92%   | 24.23   | 53.45  | 22.34%  | 34.19 |
| Marico Ltd.                         | 360  | 46490.48   | 7334.00   | 1281.00  | 17.47%     | 1136.00  | 15.49%  | 8.66    | 41.58  | 34.12%  | 41.82 |
| MOIL Ltd.                           | 153  | 3940.13    | 1440.67   | 595.76   | 41.35%     | 473.89   | 32.89%  | 18.40   | 8.31   | 14.22%  | 21.84 |
| NMDC Ltd.#                          | 96   | 29485.61   | 11614.91  | 5802.78  | 49.96%     | 3803.23  | 32.74%  | 12.44   | 7.74   | 16.18%  | 26.16 |
| Oil & Natural Gas Corporation Ltd.# | 174  | 218959.76  | 362246.18 | 56865.67 | 15.70%     | 23354.85 | 6.45%   | 17.57   | 9.91   | 11.72%  | 14.20 |
| PI Industries Ltd.                  | 1124 | 15578.83   | 2840.90   | 576.40   | 20.29%     | 410.20   | 14.44%  | 29.72   | 37.98  | 20.83%  | 25.17 |
| REC Ltd. #                          | 142  | 28172.21   | 21748.95  | 20823.46 | 90.32%     | 4689.48  | 20.34%  | 23.75   | 6.01   | 13.53%  | 9.53  |
| SAIL                                | 49   | 20260.00   | 58962.00  | 4617.00  | 7.83%      | -481.00  | -0.82%  | -1.17   | 6.12   | -1.34%  | 2.60  |
| Siemens Ltd.**                      | 1184 | 42064.92   | 12364.00  | 1327.30  | 10.37%     | 901.20   | 7.04%   | 25.31   | 46.68  | #11.27% | 17.98 |
| The New India Assurance Co. Ltd.    | 163  | 26994.24   | 21611.66  | -5323.57 | -24.63%    | 604.77   | 2.80%   | 3.67    | 44.64  | 14.74%  | 0.00  |
| The Ramco Cements Ltd.              | 790  | 18643.55   | 5060.24   | 1044.49  | 20.23%     | 507.46   | 9.83%   | 21.68   | 36.50  | 14.18%  | 16.26 |
| Ultratech Cement Ltd.               | 4683 | 128343.46  | 37379.20  | 6788.13  | 18.16%     | 2431.05  | 6.50%   | 88.65   | 52.71  | 8.77%   | 11.52 |

ROE, ROCE data as per March 2018

| Company Name   | CMP | Market Cap | Net Interest Income | Provisions | PAT  | EPS  | BVPS | ROE   | ROA   | P/BV | GNPA  |
|----------------|-----|------------|---------------------|------------|------|------|------|-------|-------|------|-------|
| ICICI Bank Ltd | 413 | 264781     | 27000               | 19661      | 3363 | 5.2  | 177  | 3.20% | 0.39% | 1.66 | 6.70% |
| SBI Ltd        | 344 | 305488     | 88349               | 53828      | 862  | 0.97 | 232  | 0.48% | 0.02% | 1.09 | 7.53% |

| Company Name                | CMP | Market Cap | Revenue | Other Income | PAT  | EPS   | ROE |  |  |  |  |
|-----------------------------|-----|------------|---------|--------------|------|-------|-----|--|--|--|--|
| The New India Assurance Ltd | 165 | 26994      | 21611   | 6000         | 604  | 3.67  | 15% |  |  |  |  |
| General Insurance Ltd       | 227 | 39719      | 38250   | 6823         | 2638 | 15.72 | 14% |  |  |  |  |

\* follows Calender Year  
 # FY18 numbers  
 \*\*Financial year ends in Sept.

\* as per Dec. 2018  
 # as per Sept 2018

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For queries related to compliance of the report, please contact: -

**Sudipto Datta, Compliance Officer**

**Stewart & Mackertich Wealth Management Ltd.**

Vaibhav, 4 Lee Road, Kolkata 700020, West Bengal, India.

Contact No.: +91 33 4011 5414 /91 33 6634 5414

Email Id.: [compliance@smifs.com](mailto:compliance@smifs.com) / [sudipta@smifs.com](mailto:sudipta@smifs.com)

Website: [www.smifs.com](http://www.smifs.com)